

**Shekhar Sangwikar**

M/s Think Lean Prefab Systems Pvt. Ltd.



Shekhar, a bright student with a passion for science, pursued Electrical Engineering at Sardar Patel College of Engineering, Mumbai, after clearing a tough competitive exam. Graduating in 2013, he received placement offers from Cognizant and J.P. Morgan but declined them to return to Chhatrapati Sambhaji Nagar and work in his father's consulting firm for a year. Encouraged by his father, he later pursued a Master's in Technology Management at the University of Illinois, Urbana-Champaign. Tragically, Shekhar lost his mother in a car accident in March 2015, prompting him to reject job offers from Deloitte and J.P. Morgan once again and return to India to

support his father, as his elder sister was married and living separately. Choosing not to follow the conventional path of joining an auto ancillary unit, Shekhar ventured into manufacturing insulated panels used in clean rooms for industries like pharmaceuticals, food processing, cold storage, and construction. While exploring growth opportunities, he came across the Bajaj Auto-Bharatiya Yuva Shakti Trust (BA-BYST) Youth Entrepreneurship Development Programme at a seminar and connected with their team. After detailed interactions and multiple site visits by BYST mentors, Shekhar was deemed eligible for financial support. With BYST's guidance, he secured a term loan of ₹50 lakhs from Canara Bank within 60 days in 2018–19. In May 2019, to strengthen governance and compliance, he transitioned his venture into a private limited company under the name Think Lean Prefab Systems Pvt. Ltd.

Name of the Entrepreneur:	Shekhar Sangwikar
Business Name:	M/s Think Lean Prefab Systems Pvt. Ltd
Nature of the Business:	<b>Insulated Panels</b>
Type of Business:	Manufacturing
Amount of loan(s),	RS.50 Lakhs (Term Loan)
Donor:	Bajaj Auto
Turnover:	Rs. 18 Crores
No. Of Employment:	35
Mentor:	Mr. Milind Kelkar
Mentor Occupation:	Managing Director, Grindmaster Machines



## **Think Lean Prefab**

Think Lean Prefab Systems Pvt. Ltd. is an innovative company specializing in modular construction and prefabricated building solutions designed for speed, efficiency, and sustainability. With a focus on lean construction principles, the company offers a range of prefabricated systems including portable cabins, site offices, labor camps, and modular homes that cater to industrial, commercial, and residential needs. Think Lean emphasizes reducing construction time, cost, and waste while maintaining high-quality standards. Their solutions are widely used in infrastructure projects, remote locations, and disaster response areas, making them a reliable partner for smart and scalable building systems across India.